

SANTA CLARA COUNTY, CA | Q1 2022

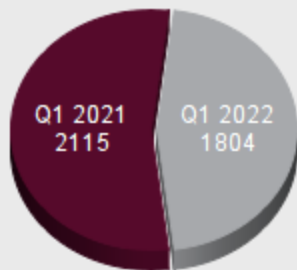
REAL ESTATE SNAPSHOT

Change since this time last year

Single Family

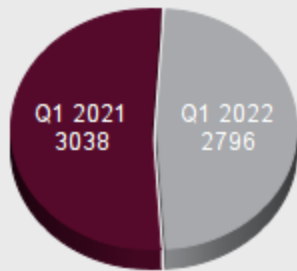
NUMBER OF SALES

-14.70% ↓



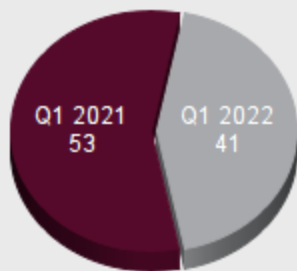
NEW LISTINGS

-7.97% ↓



AVERAGE DOM

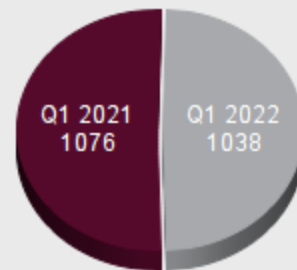
-22.64% ↓



Condo

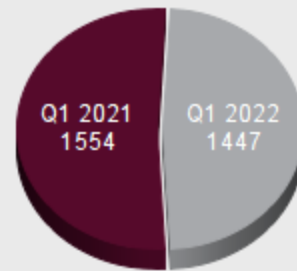
NUMBER OF SALES

-3.53% ↓



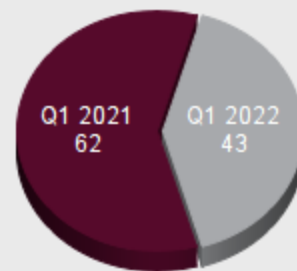
NEW LISTINGS

-6.89% ↓



AVERAGE DOM

-30.65% ↓



■ Q1 2021 ■ Q1 2022

SANTA CLARA COUNTY, CA

MARKET OVERVIEW

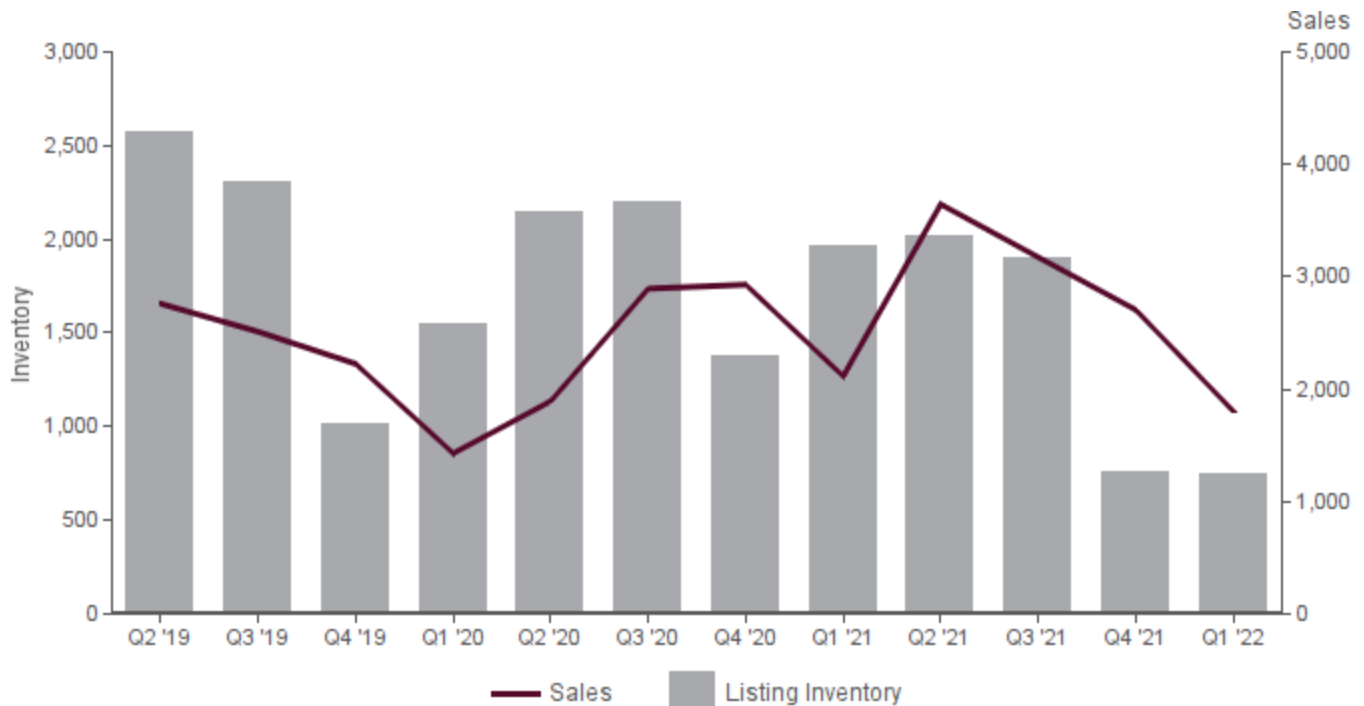
Q1 2022 | SINGLE FAMILY

Market Summary	Quarter			Year to Date		
	Q1 2022	Q1 2021	% Change	YTD 2022	YTD 2021	% Change
New Listings	2796	3038	-7.97% ▼	2796	3038	-7.97% ▼
Sold Listings	1804	2115	-14.7% ▼	1804	2115	-14.7% ▼
Median List Price (Solds)	\$1,561,500	\$1,395,000	11.94% ▲	\$1,561,500	\$1,395,000	11.94% ▲
Median Sold Price	\$1,850,000	\$1,500,000	23.33% ▲	\$1,850,000	\$1,500,000	23.33% ▲
Median Days on Market	35	41	-14.63% ▼	35	41	-14.63% ▼
Average List Price (Solds)	\$1,909,587	\$1,708,617	11.76% ▲	\$1,909,587	\$1,708,617	11.76% ▲
Average Sold Price	\$2,194,814	\$1,806,174	21.52% ▲	\$2,194,814	\$1,806,174	21.52% ▲
Average Days on Market	41	53	-22.64% ▼	41	53	-22.64% ▼
List/Sold Price Ratio	116.6%	106.8%	9.12% ▲	116.6%	106.8%	9.12% ▲

LISTING INVENTORY AND NUMBER OF SALES

Q1 2022 | SINGLE FAMILY

Quarterly inventory of properties for sale along with number of sales



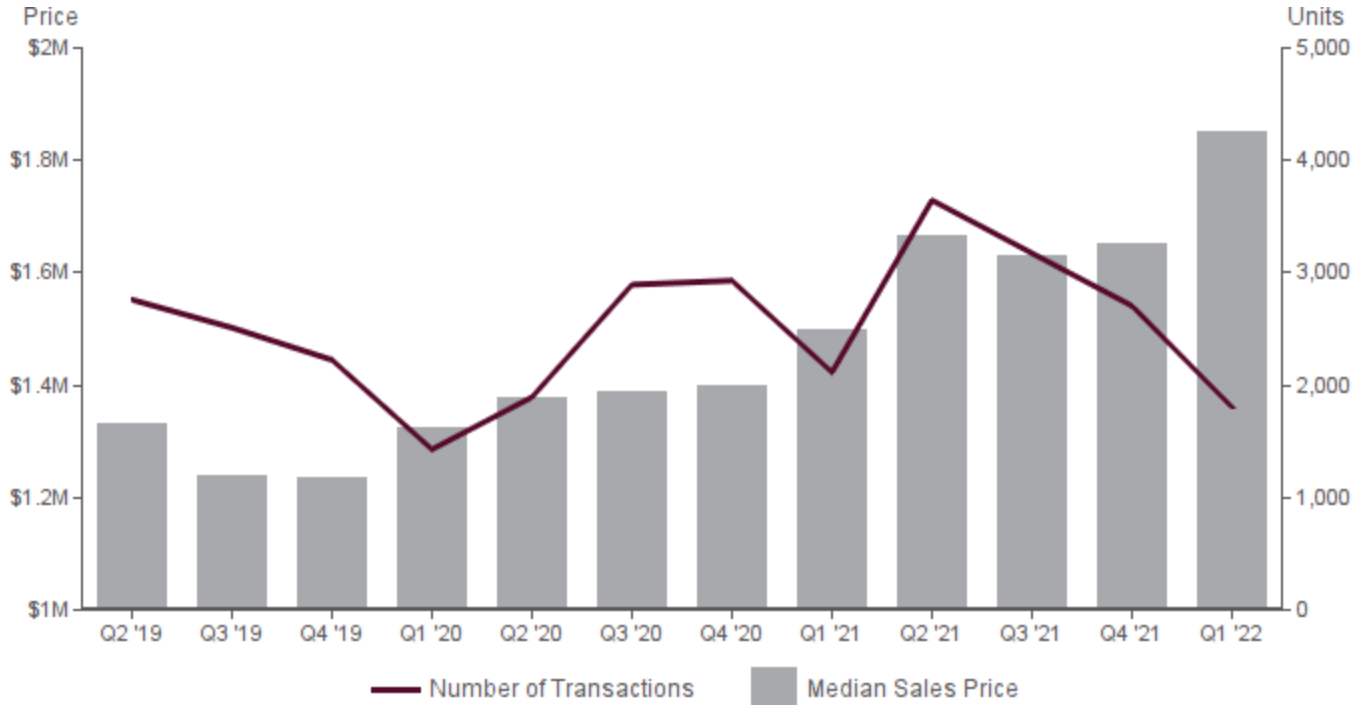
SANTA CLARA COUNTY, CA

MEDIAN SALES PRICE AND NUMBER OF SALES

Q1 2022 | SINGLE FAMILY

Median Sales Price | Price of the "middle" property sold -an equal number of sales were above and below this price.

Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q1 2022 | SINGLE FAMILY

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



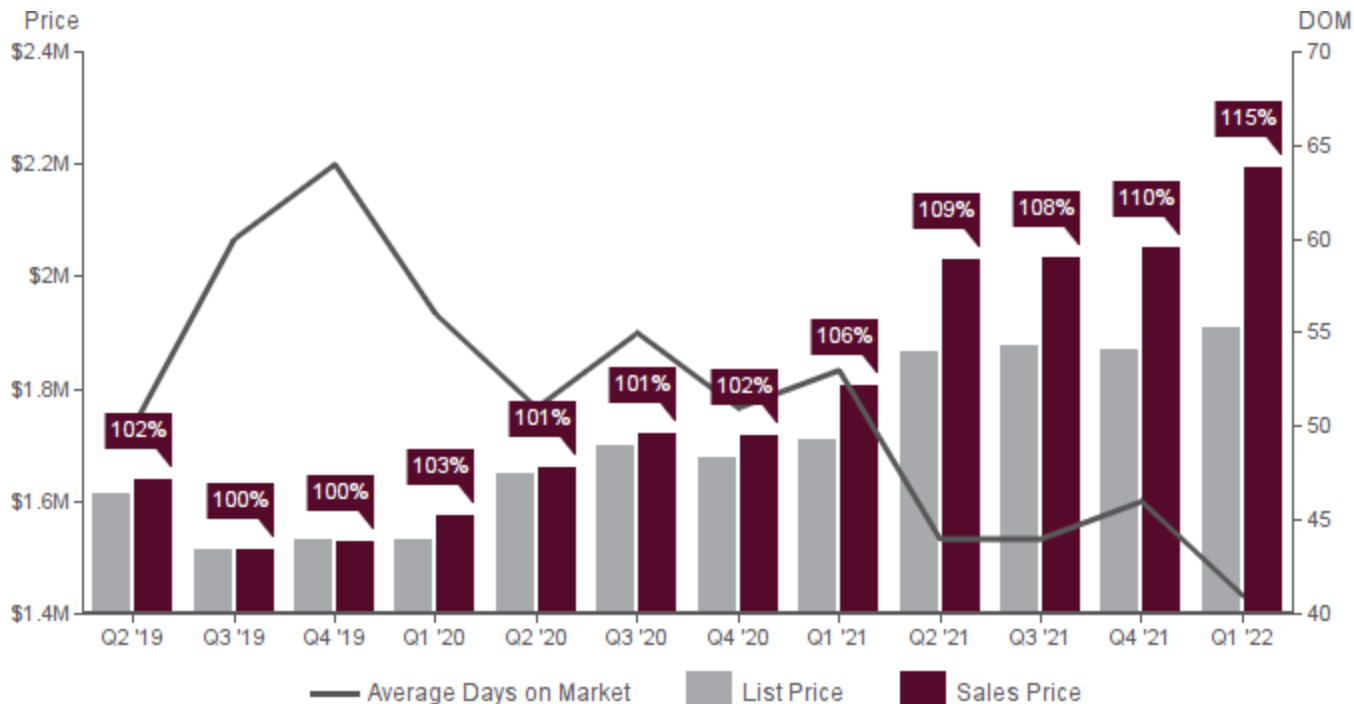
SANTA CLARA COUNTY, CA

SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE & AVERAGE DOM

Q1 2022 | SINGLE FAMILY

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.

Average Days on Market | Average days on market for all properties sold.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

Q1 2022 | SINGLE FAMILY

Average Sales Price | Average sales price for all properties sold.

Properties for Sale | Number of properties listed for sale at the end of quarter.



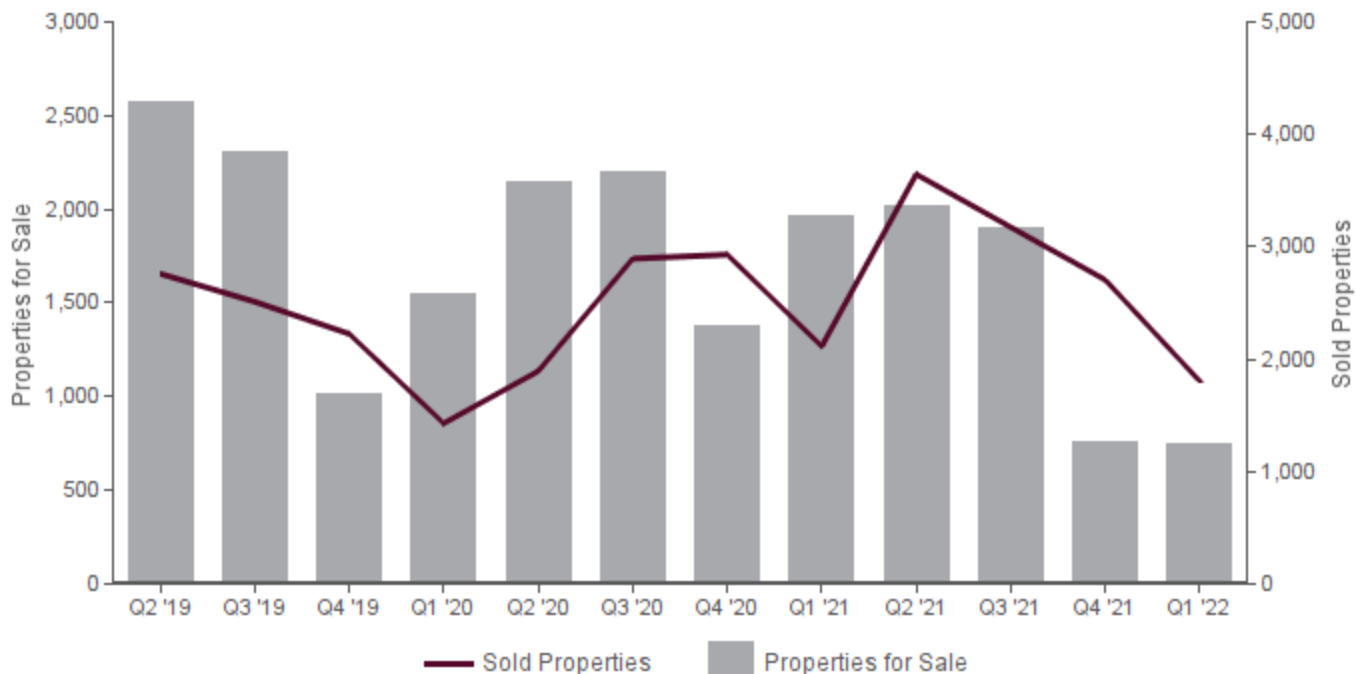
SANTA CLARA COUNTY, CA

PROPERTIES FOR SALE AND SOLD PROPERTIES

Q1 2022 | SINGLE FAMILY

Properties for Sale | Number of properties listed for sale at the end of quarter.

Sold Properties | Number of properties sold.



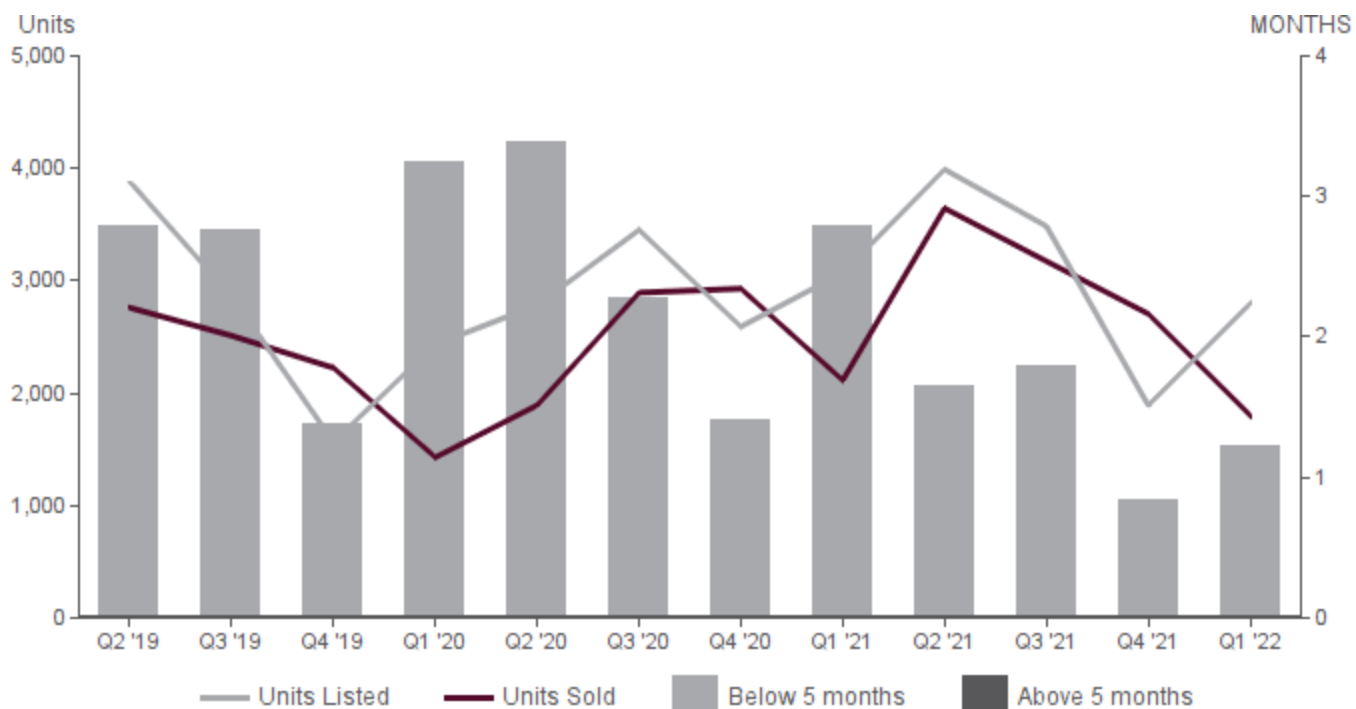
MONTHS SUPPLY OF INVENTORY

Q1 2022 | SINGLE FAMILY

Months Supply of Inventory | Properties for sale divided by number of properties sold.

Units Listed | Number of properties listed for sale at the end of month.

Units Sold | Number of properties sold.

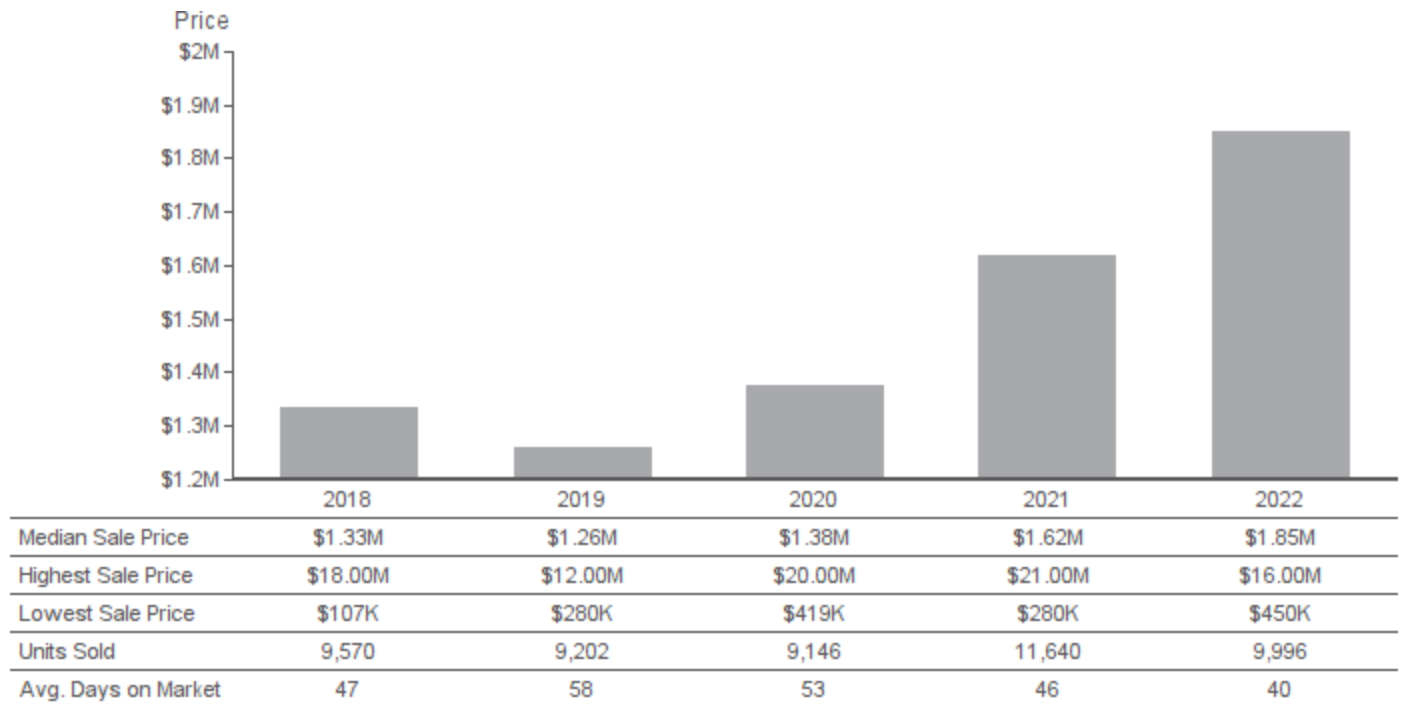


SANTA CLARA COUNTY, CA

MEDIAN SALE PRICE

Q1 2022 | SINGLE FAMILY

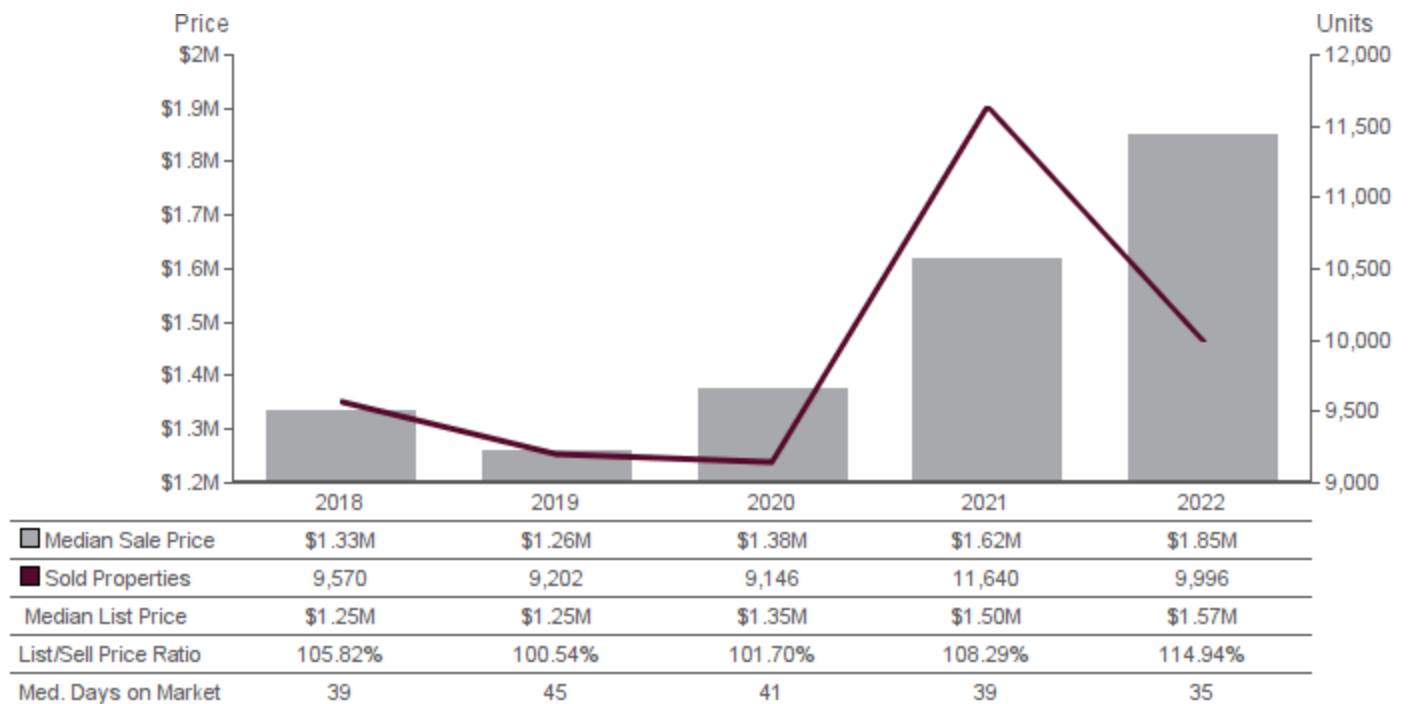
Price of the "middle" property sold -an equal number of sales were above and below this price



MEDIAN SALE PRICE AND UNITS SOLD

Q1 2022 | SINGLE FAMILY

Median Sale Price vs. Number of Sold Properties each Year ** Sold Properties for current year are annualized based on actual sales year-to-date



SANTA CLARA COUNTY, CA

MARKET OVERVIEW

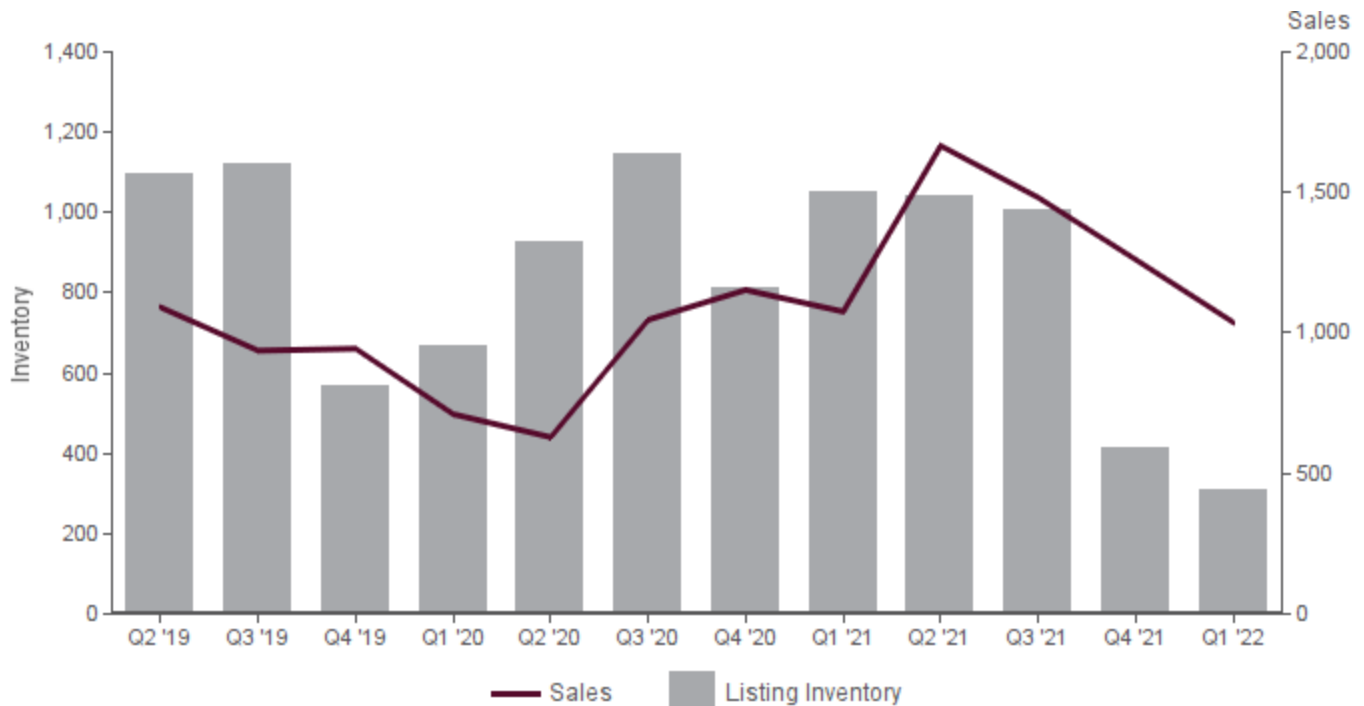
Q1 2022 | CONDO

Market Summary	Quarter			Year to Date		
	Q1 2022	Q1 2021	% Change	YTD 2022	YTD 2021	% Change
New Listings	1447	1554	-6.89% ▼	1447	1554	-6.89% ▼
Sold Listings	1038	1076	-3.53% ▼	1038	1076	-3.53% ▼
Median List Price (Solds)	\$888,500	\$838,500	5.96% ▲	\$888,500	\$838,500	5.96% ▲
Median Sold Price	\$960,000	\$851,000	12.81% ▲	\$960,000	\$851,000	12.81% ▲
Median Days on Market	36	45	-20% ▼	36	45	-20% ▼
Average List Price (Solds)	\$955,974	\$912,872	4.72% ▲	\$955,974	\$912,872	4.72% ▲
Average Sold Price	\$1,051,793	\$933,909	12.62% ▲	\$1,051,793	\$933,909	12.62% ▲
Average Days on Market	43	62	-30.65% ▼	43	62	-30.65% ▼
List/Sold Price Ratio	109.6%	102.1%	7.3% ▲	109.6%	102.1%	7.3% ▲

LISTING INVENTORY AND NUMBER OF SALES

Q1 2022 | CONDO

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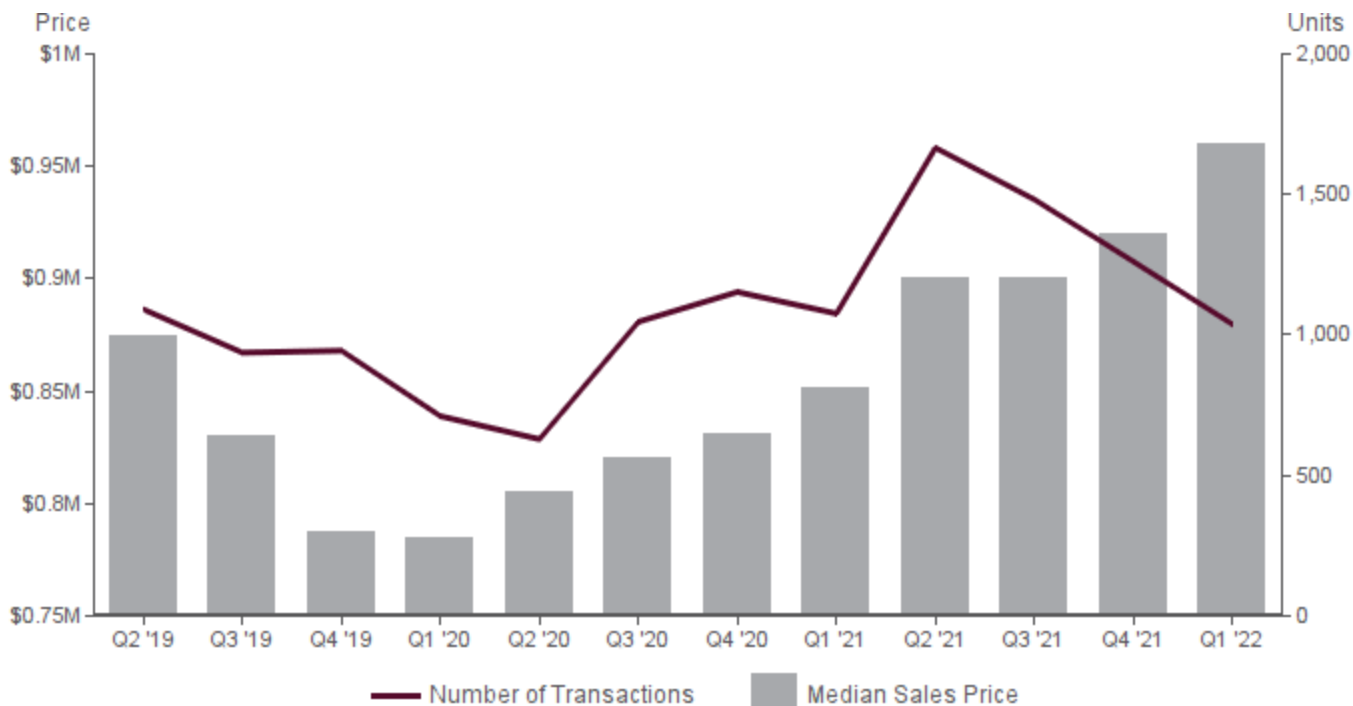
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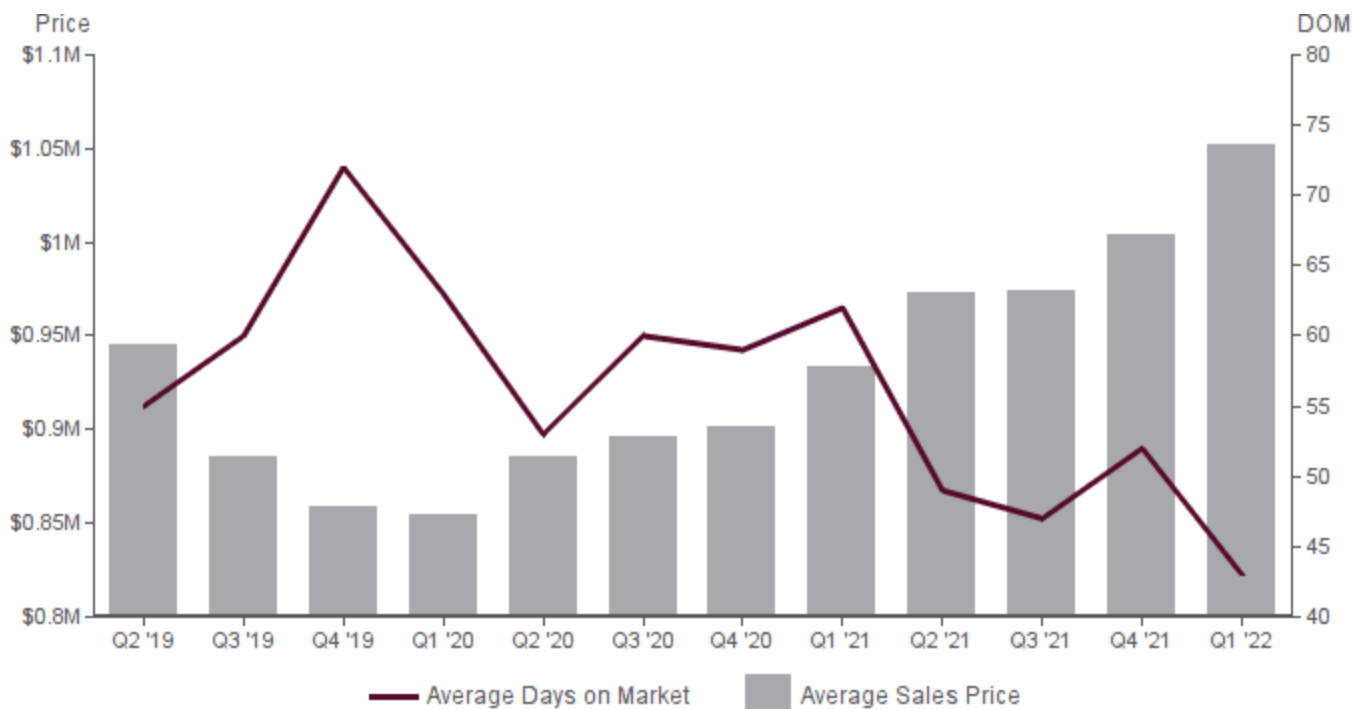


AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

Q1 2022 | CONDO

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



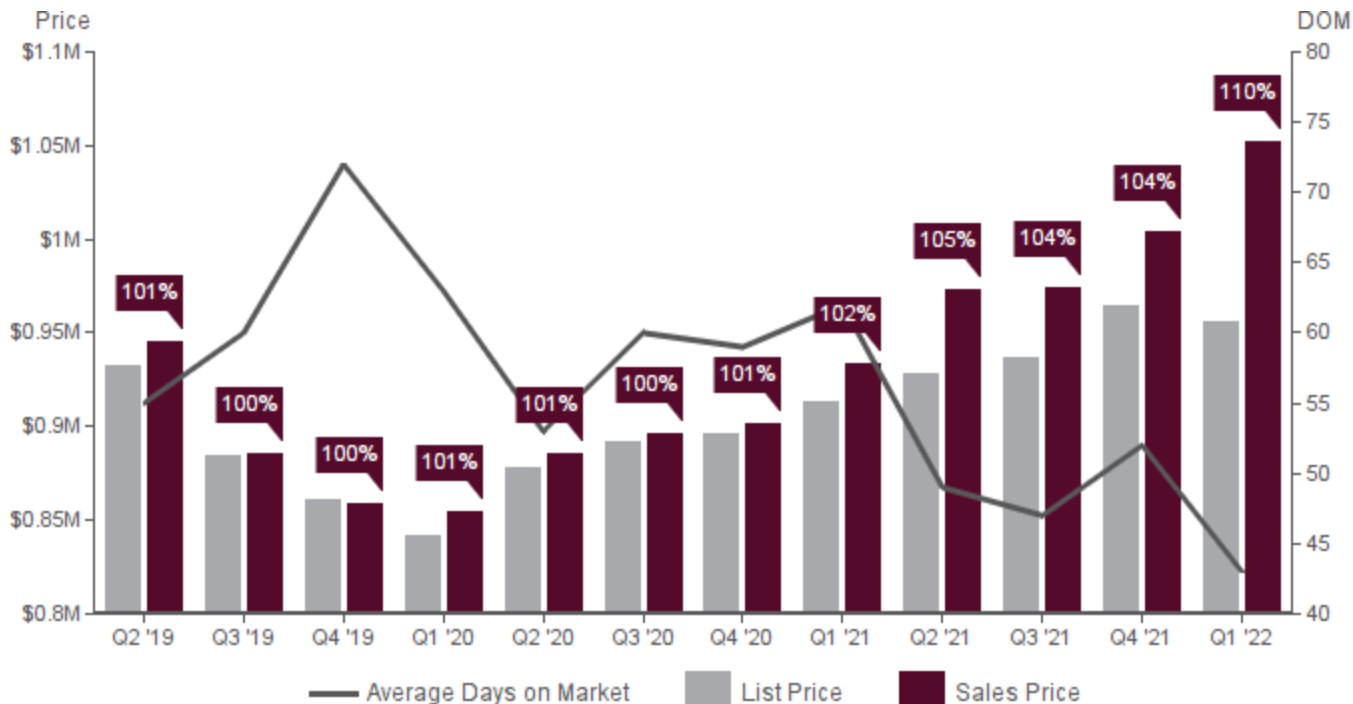
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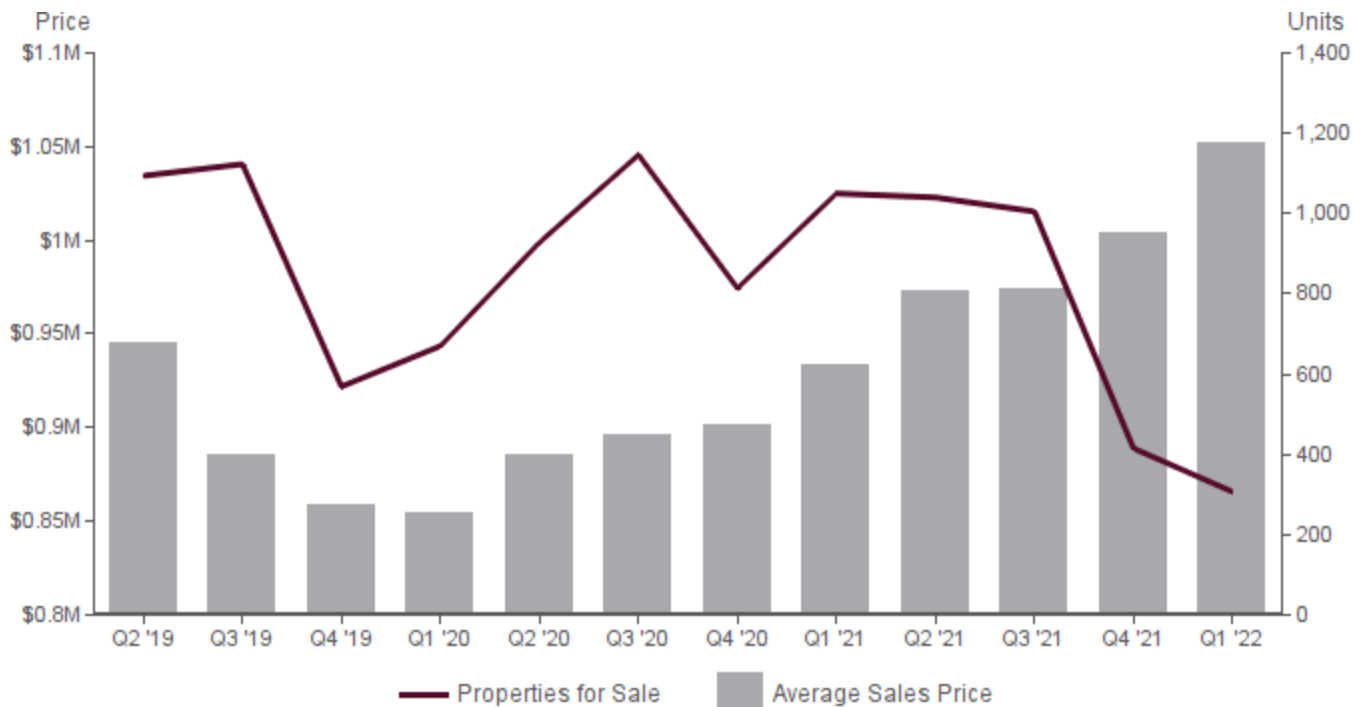


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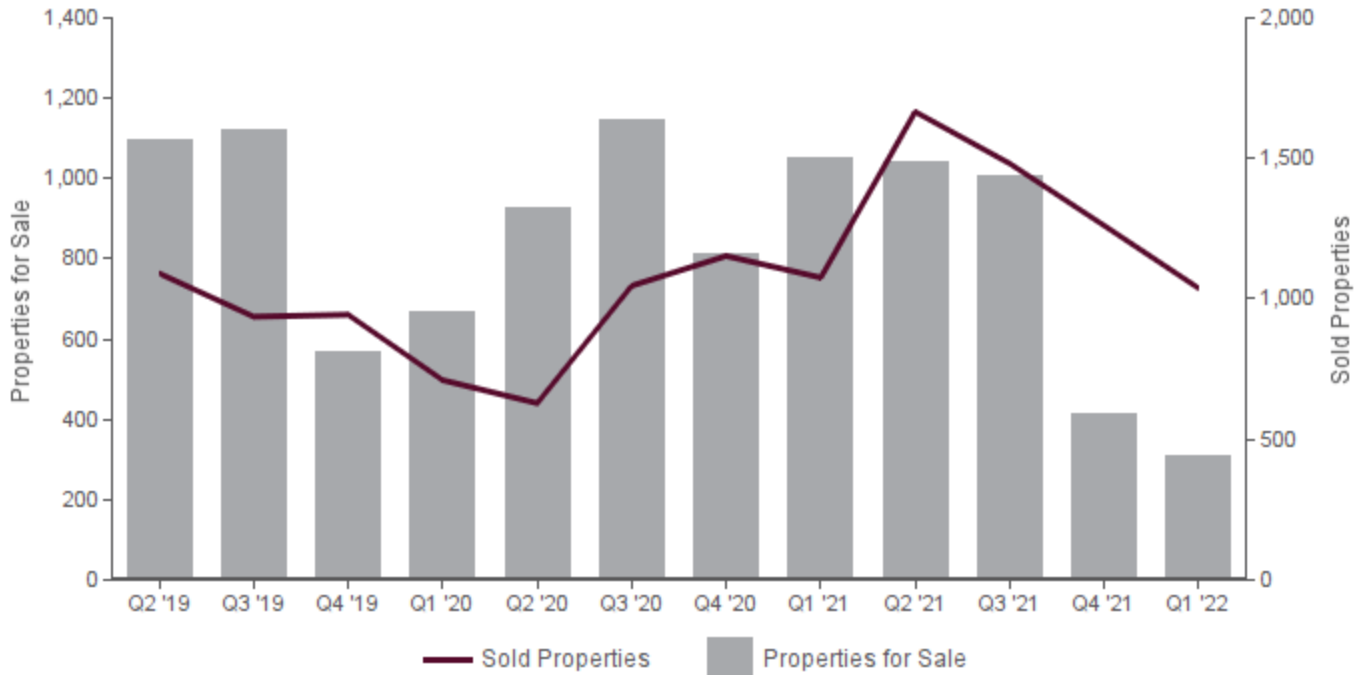
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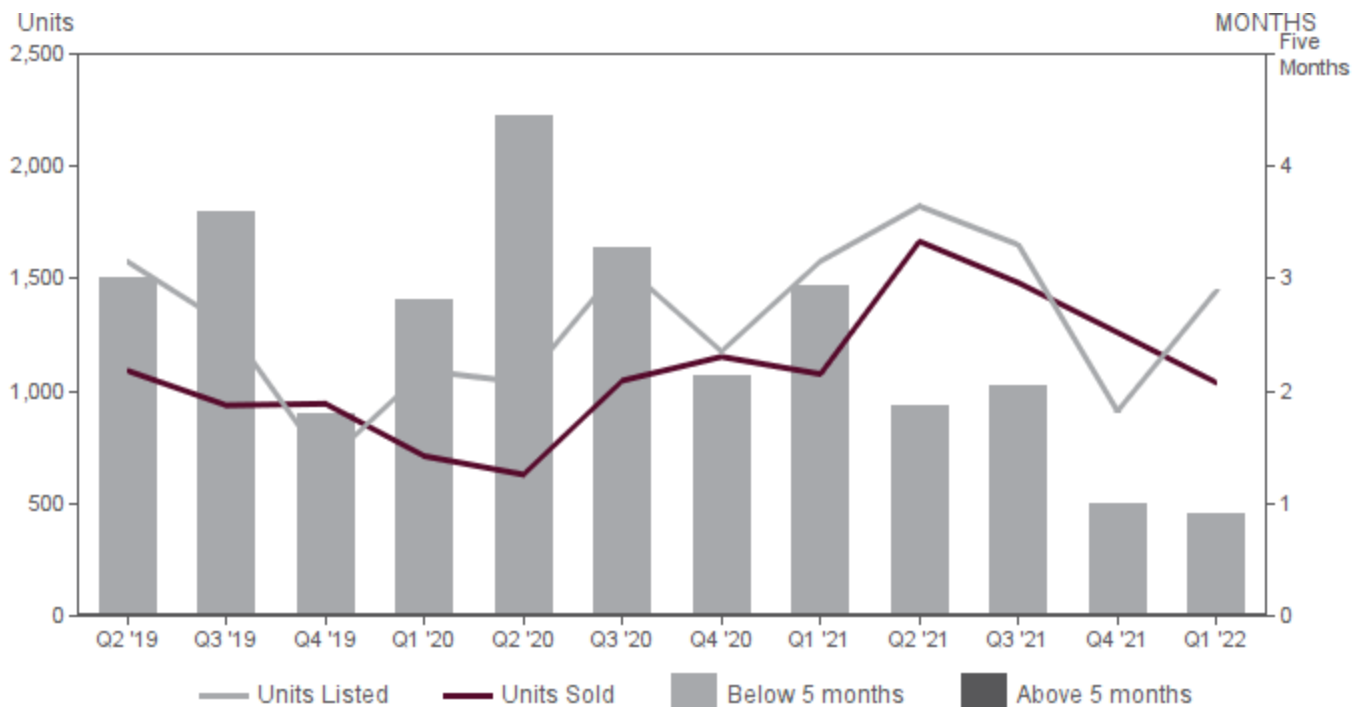
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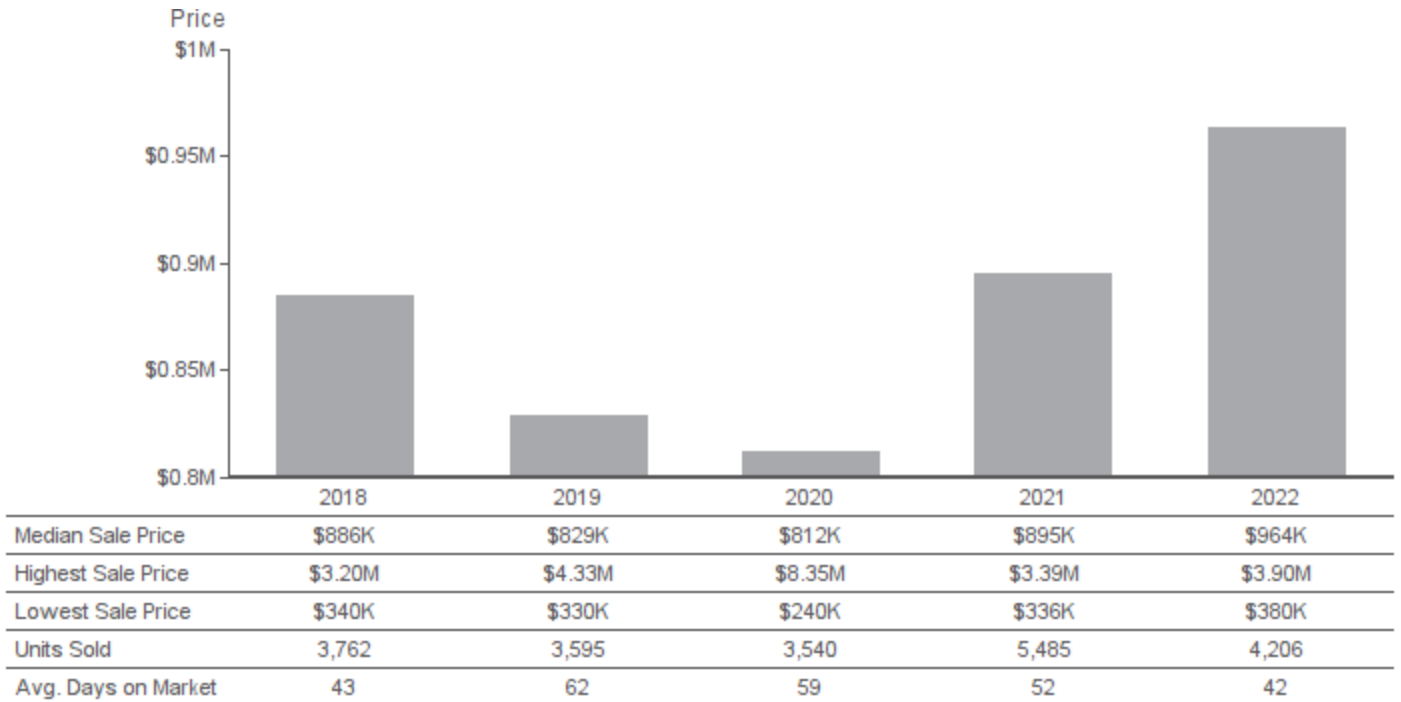


SANTA CLARA COUNTY, CA

MEDIAN SALE PRICE

Q1 2022 | CONDO

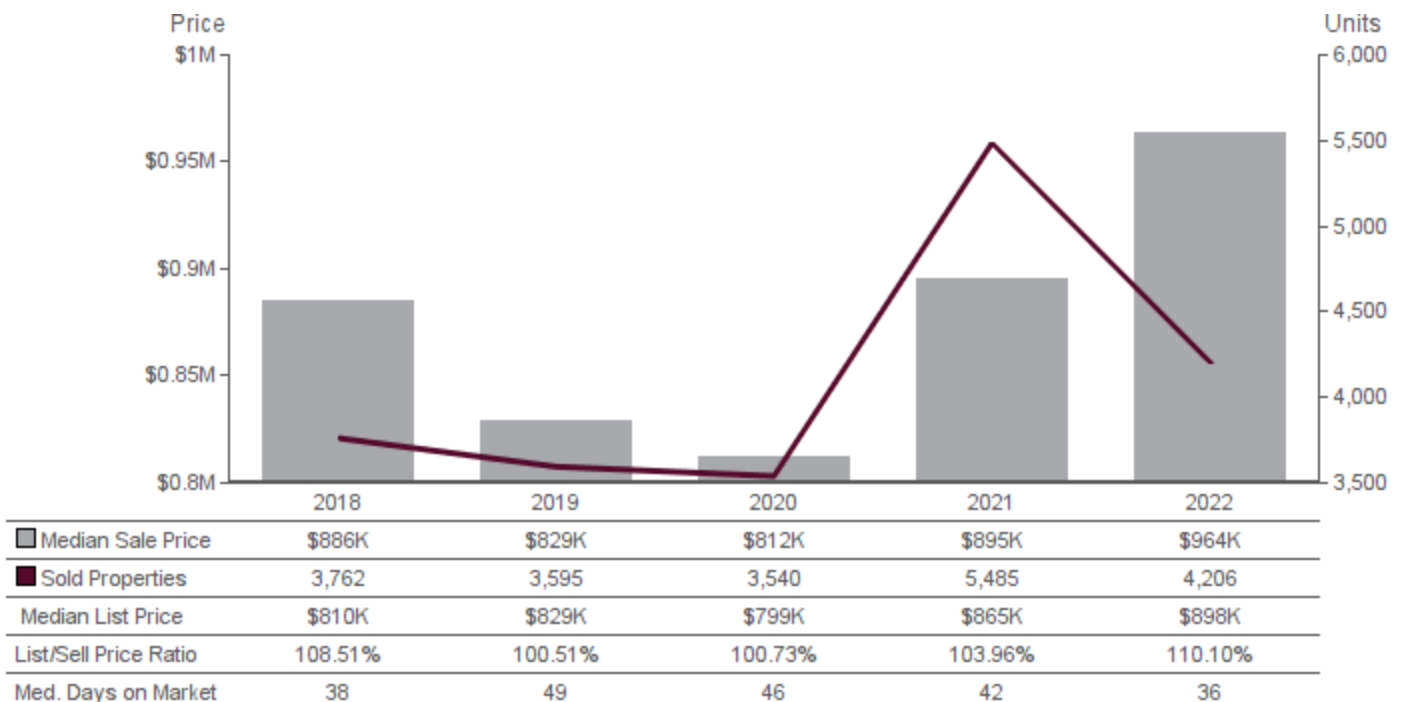
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Q1 2022 | CONDO

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